

# DriveKore – Virtual Tour

## 1 - Overview



- Supplier of tools to professional contractors and industrial users
- Offer our customers alternatives through the variety of brands available
- In business since 1965
- Privately owned with principals active in business
- Located in a 60,000 square foot warehouse and office building in Mechanicsburg, PA
- 60 employees

## 2 - Refreshments



- We offer fresh popcorn, hot coffee, and iced tea for our customers, at no charge, from 7 am – 5 pm

# DriveKore – Virtual Tour

## 3 – Ladders & Jobsite Storage



- DriveKore is the largest distributor of Werner ladders in Pennsylvania
- We have the largest on-hand inventory of Werner ladders, including Type 1-A (300 lb. rated) and 1-AA (375 lb. rated)
- Because we have a strong working relationship with them, we consider Werner & Knaack to be Key Vendors for us



**Key Vendors**

## 4 - Generators

**HONDA**  
**GENERATORS & PUMPS**



- DriveKore sells Honda and Generac generators
- We are the largest distributor of Honda generators in Pennsylvania
- All generators are assembled and serviced prior to delivery
- Our staff also completes the warranty registration for the customer



**Key Vendor**

# DriveKore – Virtual Tour

## 5 - DeWALT



- DriveKore is the largest distributor of DeWALT power tools and accessories in Pennsylvania
- Our President sits on DeWALT's Distributor Advisory Council, which meets twice a year to discuss market strategy
- DeWALT offers a 90-Day Money Back Guarantee on all tools
- We are a factory-authorized repair center for DeWALT



**Key Vendor**

## 6 – Power Tool Accessories



- DriveKore offers power tool accessories from a variety of manufacturers, such as drill bits, abrasives, DeWALT carbide bits, Lenox blades and holesaws



**Key Vendors**



# DriveKore – Virtual Tour

## 7 - Milwaukee



- DriveKore is one of the largest distributors of Milwaukee tools and accessories in Pennsylvania
- We are a factory-authorized repair center for Milwaukee



**Key Vendor**



## 8 - Firestop



- DriveKore stocks STI and 3M firestop
- We have a strong relationship with our firestop business partners
- We offer assistance with submittal package preparation and jobsite specifications



**Key Vendor**



# DriveKore – Virtual Tour



## 9 - Safety



- DriveKore stocks a wide array of safety products to protect your workers from head to toe, with products such as eye, hearing, respiratory, and fall protection
- We carry the most popular Carhartt work clothing
- Our safety partners include DBI/Sala, FallSafe, and 3M
- We also offer on-site safety trainings for our customers

## 10 – Counter Staff



- We have three full-time employees, dedicated to answering incoming phone calls and responding to emails and faxes
- With over 70 years of combined experience and knowledge, our counter staff can also assist you if your assigned territory manager isn't available

# DriveKore – Virtual Tour

## 11 - Stihl



- DriveKore is one of the largest distributors of Stihl in Pennsylvania
- We are also a factory-authorized repair center



## 12 – Delivery Fleet



- DriveKore's fleet is comprised of Sprinter vans, which are economical to run and maintain

# DriveKore – Virtual Tour

## 13 - Strut



- DriveKore has over 100,000 feet of strut in stock
- Custom cutting of strut is available
- We are one of the largest distributors of strut in Pennsylvania
- All our strut is domestic, not imported

## 14 – Tool Repair



- DriveKore's tool repair team has over 40 years of combined experience and offers a quick turnaround on factory-authorized repair services for all the electric and gas-powered tools that we sell, such as Greenlee, Ridgid, Honda, and Stihl
- Many electric tools today are designed to be replaced instead of repaired, and we advise our customers accordingly
- We also service the equipment used by our concrete sawing and drilling company, Pro-Cut

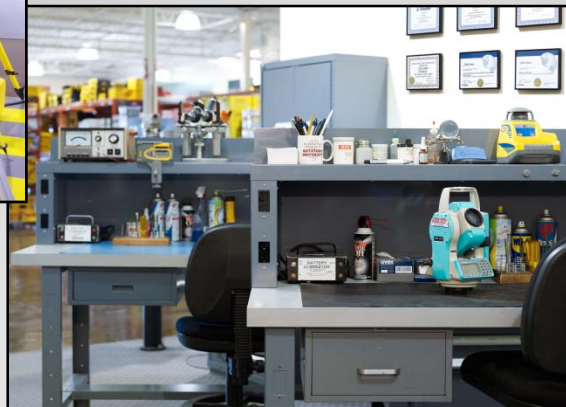
# DriveKore – Virtual Tour

## 15 – SeeSnake Repairs



- DriveKore is one of only a handful of authorized Ridgid SeeSnake repair centers in the United States
- We provide our customers with a quick turnaround on all repairs

## 16 – Laser Repair



- DriveKore has two full-time employees dedicated to servicing all your lasers and optical tools, from pocket lasers, to rotary and pipe lasers, to robots
- We are one of the few distributors authorized to sell and repair Trimble robots in Pennsylvania and Maryland
- Our in-house laser range features an anti-vibration isolated concrete slab which is three feet thick



# DriveKore – Virtual Tour

## 17 – Hand Tools



- DriveKore also stocks a wide variety of hand tools, including striking and long-handled tools



## 18 – Nuts, Bolts, & Screws



- DriveKore stocks a wide variety of nuts, bolts, and screws



# DriveKore – Virtual Tour

## 19 – Anchors & Epoxy



- We carry over 300 SKUs of anchors, with over \$100,000 in stock
- We are the largest distributor of Powers Fasteners in Pennsylvania
- Powers and Elco are owned by Stanley Black & Decker (DeWALT), and our President sits on their Distributor Advisory Council



**Key Vendor**

## 20 – Jobsite Supplies

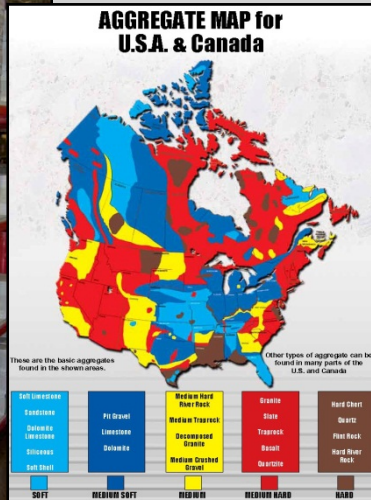


- DriveKore stocks a variety of jobsite supplies, such as poly, tarps, paint, extension cords, heaters, coolers, cleaning supplies, chain, rope, and lifting slings



# DriveKore – Virtual Tour

## 21 – Diamonds



- DriveKore has another strong business partner and friend in Diamond Products
- Our diamond core bits and blades are designed specifically for the aggregate in our area

★ Key Vendor



## 22 – Trade Specific Tools



- DriveKore also stocks Ideal, Ridgid, and Greenlee

★ Key Vendors



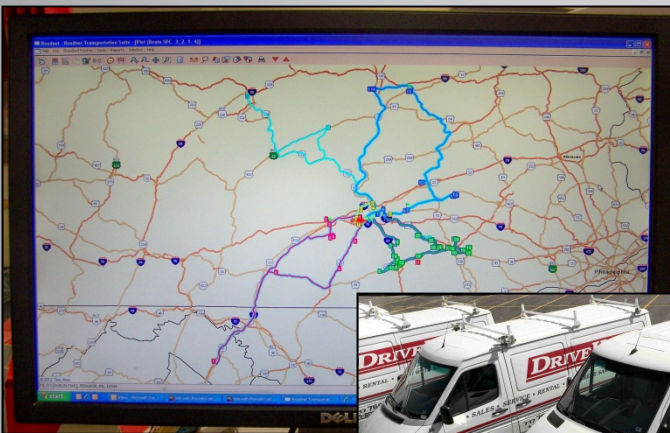
# DriveKore – Virtual Tour

## 23 – Threaded Rod, Strut Fittings, Hangers, Beam Clamps, Spring Steel



- DriveKore sells 12,000 sticks of 3/8" threaded rod each month
- All of our threaded rod is domestic, not imported
- Custom products are available
- We also have a wide selection of beam clamps, strut fittings and accessories, spring steel fasteners, and hangers, most of which is domestic, rather than imported

## 24 – Delivery System



- 80% of all orders are delivered by our own fleet
- DriveKore utilizes sophisticated routing software to ensure that 98% of customer deliveries are completed by 12 noon

# DriveKore – Virtual Tour

## 25 – Training / Break Room



- DriveKore has ample space for in-house training, both for our own staff and for customer events

## 26 – DriveKore Subsidiary - Pro-Cut



- Pro-Cut is the expert in cutting concrete and steel with diamonds
- We offer an array of specialized services to numerous industries, including Core Drilling, Flat Sawing, and Wire Sawing
- Our equipment includes blades up to 72" in diameter, up to 60" core bits, and wire sawing, which is unlimited
- We have 15 trucks and 25 employees in this division of DriveKore

# DriveKore – Virtual Tour

## 27 – Customer Service

**Call to speak with the salesman assigned to you.**

101 Wesley Drive  
PO Box 2004  
Mechanicsburg PA 17055  
**P:** (717) 766-7636, **F:** (717) 697-7477

**Website:** [www.drivekore.com](http://www.drivekore.com)

**Email:**

[orders@drivekore.com](mailto:orders@drivekore.com) (sales and product questions)

[info@drivekore.com](mailto:info@drivekore.com) (general questions)

[jobs@drivekore.com](mailto:jobs@drivekore.com) (applications for employment)

**Hours of Operation:** Monday - Friday, 7 a.m. - 5 p.m.